



## What does Commercial Property Finance cover?



**Commercial Investment**  
(Office, Retail, Specialised)



**Property Development**  
(Residential, Commercial, Mixed Use)



**SMSF/LRBA Commercial Investment**



**Residual Stock**



**Land Banking**



**Land Sub-Division**

## Our Process

We keep you involved and informed throughout the entire process - this is a partnership, and one we hope to continue. If you are considering a Commercial Property Investment or looking to start your next Property Development Project, contact the team at Duo Finance today.



### Discovery

1. Initial meeting to fully understand your requirements
2. Review proposed investment or development project (such as Property Leases, Project Feasibility) review your financial position - business and personal
3. Provide feedback following our full review and verify any relevant information and engage specialists as required ie. QS, Valuers, Estate Agents etc



### Market Research

4. Marketplace analysis of potential lending options and solutions; meet with key lenders to discuss/negotiate options
5. Complete Commercial Finance Report for submission to the lender/s
6. Provide recommendations to client and obtain client acceptance



### Formal Submission

7. Submit finance application to lenders and obtain formal offers/expressions of interest for your review.
8. Obtain formal approval & accept loan agreement



### Ongoing Support

9. Prepare for settlement of finance
10. Ongoing support and loan management