



What is Business Finance?



Working Capital
to Assist Business
Cash Flow



Purchase of
a Business



New Equipment
or Vehicles



Purchase
New Stock



Business
Expansion



Debt
Structuring

Our Process

We keep you involved and informed throughout the process - after all, it is a partnership.

We have been assisting businesses for many years, including during the GFC and now COVID-19. During events like these, it becomes even more critical to provide the lender with a detailed and well-presented application to give you the best chance of securing the finance you need. Our focus on forming strong, ongoing partnerships enables us to gain a deep understanding of what drives you and your business, so we can deliver a holistic, tailored finance solution that suits you perfectly and allows you to focus on running your business.



Discovery

1. Initial meeting to fully understand your requirements
2. Review personal, business and financial information
3. Feedback following review and verify any relevant information



Market Research

4. Marketplace analysis of potential lending options and solutions; meet with key lenders to discuss/negotiate options
5. Complete Business Finance Report for submission to the lender/s
6. Provide recommendations to client and obtain client acceptance



Formal Submission

7. Submit finance application to lenders and obtain formal offers/expressions of interest for your review.
8. Obtain formal approval & accept loan agreement



Ongoing Support

9. Prepare for settlement of finance
10. Ongoing support and loan management